STOCKMANN plc QUARTERLY REPORT August 9, 2007, at 12.15
STOCKMANN plc INTERIM REPORT January 1 - June 30, 2007
THE TIMING OF CRAZY DAYS CAMPAIGN IN FINLAND AND STRONG OUTLAYS ON FURTHERING GROWTH IN RUSSIA WEAKEN THE SECOND-QUARTER RESULT AS EXPECTED

In January-June, the Stockmann Group's sales from continuing operations grew by 6.5 per cent to EUR 722.4 million (EUR 678.4 million in 2006). Profit from continuing operations before taxes was EUR 21.4 million (EUR 28.9 million). The operational result from continuing operations in Finland and the Baltic countries improved. The costs of starting up new units and customs clearance problems in the first part of the year burdened earnings in Russia. The clear decrease in Hobby Hall's April sales owing to the adoption of a new accounting policy also affected the result. Owing primarily to significant other operating income in the comparison period, the entire Group's profit before taxes decreased in the report period. Earnings per share were EUR 0.29. The earnings estimate for 2007 is unchanged. The objective is to post improved operating profit from continuing operations in 2007 compared with 2006.

Key figures
Continuing operations

Sales
Revenue
Operating profit
Profit before taxes
Earnings per share

$$
1-6 / 2007 \quad 1-6 / 2006
$$

2006

Group total
Equity per share
Cash flow from operating
activities
Gearing
Equity ratio
Weighted average number of shares

Return on capital employed, rolling 12 months

EUR
EUR mill.
EUR mill.
EUR mill.
EUR mill.
EUR
722.4
605.6
22.3
21.4
0.29 678.4 568.9 29.6 28.9 0.40
1477.8
1239.6
99.9
99.4
1.39
9.3
9.23
10.34
2.2
23.3
117.4

- 6.3
74.5

54310
thousands
per cent
26.2
22.9

Financial reporting
Stockmann adopted International Financial Reporting Standards (IFRS) on January 1, 2005. The Interim Report has been prepared in accordance with IAS 34 and the accounting policies and calculation methods used are the same as those applied in the 2006 financial statements. In the financial reporting for 2006 , Stockmann Auto and the Zara business in Russia are treated as discontinued operations in accordance with IFRS 5. The figures are unaudited.

Sales and result

Operating profit from continuing operations fell by EUR 7.3 million to EUR 22.3 million (EUR 29.6 million). A non-recurring capital gain of EUR 4.7 million was booked in the comparison period. Stripping out the nonrecurring item in the comparison period, earnings improved in Finland and the Baltic countries. Consolidated earnings were burdened by the costs of starting up a new department store in Moscow as well as by the energetic establishment of new Bestseller stores and Seppälä stores in Russia. Hobby Hall's sales and earnings were weakened by the change in the way sales are recorded, which has deferred the recording of part of sales. Furthermore, the customs clearance problems that hampered sales in Russia in the first part of the year caused a need for larger-than-normal discounts, thereby cutting into the gross margin and earnings in the second quarter. The trend in second-quarter sales and earnings was weakened by the timing of the Crazy Days campaign, which was run entirely in March in Finland.

Stockmann's consolidated sales, eliminating the Stockmann Auto business for the comparison period, were up 6.5 per cent. Net of the elimination, sales decreased by 4 per cent to EUR 722.4 million (EUR 753.3 million). The Group's sales abroad amounted to EUR 190.6 million, an increase of 19 per cent. Sales from continuing operations in Finland grew by 3 per cent to EUR 531.8 million. International operations accounted for an increased share of consolidated sales, rising from 24 per cent to 26 per cent. Revenue was EUR 605.6 million, as against EUR 568.9 million in the comparison period. There was no other operating income. In the comparison period, other operating income amounted to EUR 34.0 million, consisting mainly of capital gains on the transfer of discontinued operations.

The gross margin on the Group's operations rose by EUR 12.0 million to EUR 249.9 million and the relative gross margin was 41.3 per cent ( 37.8 per cent). The Department Store Division and Seppälä reported an improved relative gross margin on their operations. For the Group as a whole, the relative gross margin was improved by the discontinuance of low-margin vehicle sales as from the beginning of March 2006.

Operating expenses increased by EUR 13.7 million and depreciation by EUR 1.2 million. Primarily owing to the impact of the EUR 34.0 million of other income on operations during the comparison period, consolidated operating profit was down by EUR 36.9 million to EUR 22.3 million.

Net financial income and expenses decreased by EUR 0.3 million and were EUR 0.9 million negative (EUR 0.6 million negative).

Profit before taxes was EUR 21.4 million, down EUR 37.1 million on the figure a year earlier. Direct taxes were EUR 5.0 million, decreasing by EUR 2.0 million on the figure a year earlier. In the comparison period, earnings included EUR 29.3 million of tax-free capital gains. The Group's second-quarter net profit was EUR 10.2 million, compared with EUR 43.1 million a year earlier.

Earnings per share in the report period were EUR 0.29 (EUR 0.95) and diluted for options they were likewise EUR 0.29 (EUR 0.94). Equity per share was EUR 9.34 (EUR 9.23).

Sales and earnings trend by business segment
The Department Store Division's sales grew by 7 per cent to EUR 542.2 million. The operational result grew by 11 per cent. Sales in Finland were up 4 per cent. International Operations' sales were increased by the good
like-for-like retail performance by the department stores in Russia and the Baltic countries, a fourth department store that was opened in Moscow in mid-February as well as the new Bestseller stores. In Russia, the problems encountered in goods imports in the early months of the year led to a temporary shortfall of merchandise, slowing sales growth. The department stores in Estonia and Latvia reported an excellent sales trend. Sales by International Operations grew by 16 per cent and its share of the Group's sales rose to 28 per cent ( 25 per cent). The relative gross margin improved in the report period. The Department Store Division's operating profit in the first half of the year came to EUR 19.3 million (EUR 22.1 million). Earnings in the comparison period include a non-recurring capital gain of EUR 4.7 million that was booked in the second quarter. Earnings generated by the businesses in Finland and the Baltic countries were on a positive trend in the report period. Earnings from International Operations were burdened by the start-up costs of the department store that was opened in Moscow in February and the new Bestseller and Nike stores as well as the larger-than-normal discounts in the second quarter due to delays in customs clearance at the start of the year. Running the entire Crazy Days campaign in March exerted a drag on the growth in second-quarter sales and earnings in Finland. The division's operating profit in the second quarter was EUR 11.5 million (EUR 22.2 million).

Hobby Hall reported sales growth of 3 per cent to EUR 101.7 million (EUR 98.8 million). Sales increased in the Baltic countries, and in Finland they remained at the same level as in the previous year. Hobby Hall's relative gross margin was at the level of a year earlier. Hobby Hall's second-quarter sales figures were affected by the new information system that went into operation in April, whereby the recording of sales was deferred during the change-over month. Online sales continued to grow strongly, accounting for 60 per cent of Hobby Hall's distance retailing in Finland (45 per cent). Online sales were buoyant in the Baltic countries as well, amounting to 26 per cent of Hobby Hall's distance retailing in the Baltic area (18 per cent). Earnings were affected by the clearly lower sales figures in April compared with a year ago because of the adoption of a new accounting policy. Hobby Hall's operating profit in the first half of the year amounted to EUR 0.5 million (EUR 1.6 million). The secondquarter operating result was EUR 0.9 million negative (EUR 0.6 million).

Seppälä's sales increased by 8 per cent on the same period of last year and were EUR 78.1 million. Sales grew strongly in Russia and the Baltic countries, where they were boosted by the new stores that were opened towards the end of 2006 and at the beginning of 2007 as well as by the good like-for-like sales trend. Sales abroad grew by 42 per cent and their share of Seppälä's total sales rose to 27 per cent (21 per cent). The relative gross margin improved, but fixed costs and depreciation also increased because of the heavy investments in opening new stores, especially in Russia. Seppälä's operating profit in the report period was EUR 6.6 million (EUR 8.4 million). Second-quarter operating profit amounted to EUR 5.8 million (EUR 7.6 million).

Financing and capital employed
Liquid assets totalled EUR 20.2 million at the end of June, as against EUR 14.8 million a year earlier and EUR 59.2 million at the end of 2006.

Interest-bearing liabilities at the end of June were EUR 110.6 million (EUR 25.5 million), of which EUR 30.2 million consisted of long-term borrowings (EUR 23.4 million). EUR 20.0 million of new long-term
borrowings were drawn down during the report period. Capital expenditures amounted to EUR 63.9 million. Net working capital amounted to EUR 224.8 million at the end of June, as against EUR 245.0 million a year earlier and EUR 194.5 million at the end of 2006 . Dividend payouts totalled EUR 72.1 million. Subscriptions made by exercising the share options for the year 2000 added EUR 3.1 million to shareholders' equity. The equity ratio was 66.7 per cent ( 77.3 per cent) at the end of June. The equity ratio at the end of 2006 was 74.5 per cent. Gearing was 17.4 per cent at the end of June (2.1 per cent). At the end of 2006, gearing was 6.3 per cent negative.

The return on capital employed over the past 12 months was 16.3 per cent (22.9 per cent at the end of 2006). In step with the hefty capital expenditure programme, the Group's capital employed increased by EUR 103.6 million from June of the previous year and stood at EUR 630.9 million towards the end of the report period (EUR 595.0 million at the end of 2006).

Capital expenditures and current projects
Capital expenditures during the report period totalled EUR 63.9 million (EUR 32.5 million).

The construction works for the major enlargement and transformation project for the department store in the centre of Helsinki are continuing. The project involves expanding the department store's commercial premises by about 10000 square metres by converting existing premises to commercial use and by building new retail space. In addition, completely new goods handling, servicing and customer parking areas will be built. After the enlargement the Helsinki department store will have a total of about 50000 square metres of retail space. The total cost estimate for the project is approximately EUR 145 million. The works will be carried out stage by stage and are estimated to reach completion in 2010. During the report period, the project required an investment of about EUR 28.6 million. Stockmann has succeeded in carrying out the extensive project without hampering the department store's profitability. The department store's sales increased during the report period.

A new Stockmann Beauty store was opened in Joensuu in February. The fifteenth store in the Stockmann Beauty chain will be opened in Rovaniemi in the latter part of the year.

In February 2007, the Department Store Division opened a fourth department store in Moscow, in the Mega Shopping Centre on the south-east side of town. The department store has over 10000 square metres of retail space. Stockmann's portion of the total investment in the department store, which was built in leased premises, was EUR 16.5 million, of which EUR 5.8 million was an outlay in the report period. Operations have started up according to plan.

Five new Bestseller stores were opened in Russia in the report period: two in St Petersburg and one store each in Moscow, Kazan and Samara. Stockmann now has a total of 16 Bestseller stores in Russia. Later this year, a second store will be opened in Samara, as well as one store each in Rostov-on-Don and Novosibirsk.

The first two Stockmann Nike stores were opened in St Petersburg in February. Towards the end of the year, a third store will be opened in St

Petersburg as well as one store each in Rostov-on-Don, Nizhny Novgorod, Novosibirsk and Samara.

In 2006, Stockmann purchased a 10 000-odd square metre commercial plot on Nevsky Prospect, St Petersburg's high street. The plot is located next to the Vosstaniya Square underground station, in the immediate vicinity of Moscow Station. On this plot, Stockmann will erect the Nevsky Centre shopping centre that will have about 100000 square metres of gross floor space, of which about 50000 square metres will be store and office space. A full-scale Stockmann department store with about 20000 square metres of retail space has been planned for the shopping centre, along with other retail stores, office premises and an underground car park. In June, an agreement was concluded with Technopolis Plc, under which the company will take out a lease on the shopping centre's approx. 4300 square metre office section for subletting to its customer companies. The department store and shopping centre investment will have a price tag of about EUR 135 million. On the plot for the Nevsky Centre development, the old buildings have been torn down, and construction works are under way. Stockmann's objective is to open the department store and commercial centre in spring 2009. During the report period, the project required an investment of about EUR 13.3 million.

Stockmann has signed a preliminary agreement on opening Moscow's fifth Stockmann department store in leased premises in the Metropolis Shopping Centre that is being built right near the city's centre. The department store will have a total of about 8000 square metres of floor space, and Stockmann's investment in the project will be about EUR 12 million. The objective is to open the department store in autumn 2008. Stockmann is engaged in negotiations on opening several new department stores in Russia.

The Department Store Division's capital expenditures totalled EUR 56.6 million.

Hobby Hall's capital expenditures amounted to EUR 1.4 million. Hobby Hall launched distance retailing in Lithuania in February and will start a similar launch in Russia towards the end of the year. Hobby Hall is also planning to start up online sales in Sweden during 2008. In April, Hobby Hall introduced a new distance retailing information system that will increase the efficiency of the company's commercial and administrative functions.

Seppälä's capital expenditures came to EUR 5.6 million. In the report period, Seppälä opened one store in Tampere, Finland, one in Pärnu, Estonia, and one in Vilnius, Lithuania. In Russia, Seppälä opened six stores: three in St Petersburg as well as one in Moscow, Samara and Yaroslavl. Seppälä is seeking to open a total of 7 new stores in Russia during the latter part of the year. The start-up of operations in Ukraine is also in the pipeline, but because of the poor availability of commercial sites, it is estimated that this will be done in 2008. Seppälä is presently upgrading its cash register system, which went into operation in Finland in the spring.

Other capital expenditures in the report period amounted to EUR 0.3 million.

Shares and share capital

The company's market capitalization at the end of June was EUR 1776.8 million (EUR 1732.4 million). At the end of 2006 the market capitalization was EUR 2028.6 million.

Stockmann's share prices underperformed both the OMX Helsinki index and the OMX Helsinki Cap index during the report period. At the end of June the stock exchange price of the Series A share was EUR 31.90, compared with EUR 36.40 at the end of 2006 , and the Series B share was seling at EUR 31.50, as against EUR 36.48 at the end of 2006.

The 192865 Stockmann shares subscribed for in December 2006 with the share options for the year 2000 were entered in the Trade Register on February 28, 2007, and they were admitted to public trading on the Helsinki Stock Exchange together with existing shares on March 1, 2007.

Share options for 2000 were exercised in March to subscribe for 238709 shares. Of these, 18000 shares were entered in the Trade Register on April 10, 2007, and 220709 shares on May 14, 2007. They were accepted for public trading on the Helsinki Stock Exchange together with the old shares on April 11, 2007 and May 15, 2007. As a consequence of the subscriptions, the share capital was increased by EUR 477418 . Following the increase, the share capital was EUR 112187224.

A total of 2500000 new Series B shares were eligible for subscription on the basis of the share options for 2000. During the subscription period, a total of 2499800 Stockmann Series B shares were subscribed for with the share options. The subscription period ended on April 1, 2007.

At June 30, 2007, Stockmann had 24564243 Series A shares and 31529369 Series B shares.

Stockmann held 369560 of its own Series B shares (treasury shares) at the end of June 2007. They comprised 0.7 per cent of all the shares outstanding and 0.1 per cent of all the votes. The shares were bought back at a total price of EUR 5.6 million.

The Annual General Meeting in 2007 authorized the Board of Directors to decide on the transfer of the company's own Series B shares in one or more instalments. The authorization will be valid for five years. The company's Board of Directors does not have valid authorizations to increase the share capital, to float issues of convertible bonds or bonds with warrants, or to buy back its own shares.

Personnel strength
During the report period the Stockmann Group had an average payroll of 10 435 employees, or 441 more than in the comparison period. The number of employees was raised by the department stores and other stores in Russia and the Baltic countries, but lowered by the disposal of Stockmann Auto at the beginning of March 2006. Stockmann's average number of employees, converted to full-time staff, increased by 379 and was 8367.

At the end of June 2007 the number of staff working abroad was 3976 people. At the end of June of last year Stockmann had 3175 people working abroad. Their proportion of the total personnel was 37 per cent ( 32 per cent).

Full-year outlook

Major changes have not occurred in the operating environment, nor have operational risks changed materially from what was stated in the Annual Report.

Retail sales are estimated to increase by $3-4$ per cent in Finland in 2007. The markets in Russia and the Baltic countries are set to continue growing faster than the Finnish market. Stockmann's sales are estimated to be just over EUR 1.6 billion.

The result from continuing operations in the third quarter of 2007 is estimated to be on a par with the previous year, and fourth-quarter earnings are set to exceed last year's figure.

Earnings in 2006 included substantial non-recurring items as a consequence of the disposal of businesses. In 2007, these will be markedly smaller than in the previous year. The Group is carrying out a number of major investments. The start-up costs of the investments that will become operational during the year will be a factor burdening the result for 2007. Because of the decrease in non-recurring items, the Group's profit before taxes will come in lower than in 2006 . The objective still is to post improved operating profit from continuing operations compared with 2006.

Balance sheet, Group EUR millions ASSETS
Non-current assets
Intangible assets
Property, plant and equipment
Available-for-sale investments
Non-current receivables,
interest-bearing
Deferred tax assets
Non-current assets, total
Current assets
Inventories
Receivables, interest-bearing
Receivables, non interest-bearing
Cash and cash equivalents
Current assets, total
Assets, total
EQUITY AND LIABILITIES
Equity
Minority interest
Equity, total
Non-current liabilities, interest-bearing
Deferred taxes liabilities
Current liabilities
Current liabilities, interest-bearing
Current liabilities, non interest-bearing
Current liabilities, total
Equity and liabilities, total
$30.6 .07 \quad 30.6 .06$
31.12 .06

| 11.2 | 5.9 | 6.3 |
| ---: | ---: | ---: |
| 392.0 | 278.9 | 352.2 |
| 6.5 | 6.0 | 6.5 |
|  | 0.2 |  |
| 2.5 | 3.4 | 2.5 |
| 412.1 | 294.5 | 367.5 |
|  |  |  |
| 156.2 | 145.7 | 155.0 |
| 98.5 | 105.0 | 98.9 |
| 93.5 | 89.0 | 87.0 |
| 20.2 | 14.8 | 59.2 |
| 368.5 | 354.5 | 400.1 |
| 780.6 | 649.0 | 767.6 |
|  |  |  |
| 520.3 | 501.8 | 571.6 |
| 0.0 | 0.0 | 0.0 |
| 520.3 | 501.8 | 571.6 |
| 30.2 | 23.4 | 23.4 |
| 26.2 | 26.9 | 26.2 |
|  |  |  |
| 80.4 | 2.1 |  |
| 123.5 | 94.8 | 146.4 |
| 203.8 | 96.8 | 146.4 |
| 780.6 | 649.0 | 767.6 |

Equity ratio, per cent
Gearing, per cent
Cash flow from operations per share, EUR
Interest-bearing net debt, EUR mill.
Number of shares at June 30, thousands
Weighted average number of shares,
thousands
Weighted average number of shares,
diluted, thousands
Market capitalization, EUR mill.
66.7
17.4
0.04
-8.1
56094
55486
55752
1776.8
77.3
2.1
0.43
-94.6
54768
54111
54867
1732.4
74.5
-6. 3
2.15
-134.7
55662
54310
55178
2028.6

Equity ratio, per cent = 100 x (Equity + minority interest) / Total assets less advance payments received

Gearing, per cent = 100 x Interest-bearing liabilities less cash and cash equivalents / Equity total

Interest-bearing net debt = Interest-bearing liabilities less cash and cash equivalents less interest-bearing liabilities

Market capitalization, EUR mill. = Number of shares multiplied by the quotation for the respective share series on the balance sheet date

Cash flow statement, Group EUR millions
1-6/2007 1-6/2006 1-12/2006 Cash flows from operating activities
Net profit for the financial year
16.3
51.5
104.7

Adjustments:
Deprecation
Other operating income
Financial expenses
Financial income
Taxes paid
Other adjustments

| 17.5 | 16.4 | 32.1 |
| ---: | ---: | ---: |
|  | -34.0 | -34.4 |
| 1.5 | 1.2 | 2.3 |
| -0.6 | -0.6 | -1.8 |
| 5.0 | 7.0 | 24.3 |
| 1.3 | 0.1 | 1.7 |
| 0.4 | 19.7 | 1.7 |
| -1.2 | 14.6 | 5.2 |
| -26.3 | -35.9 | 11.2 |
| -0.8 | -1.4 | -2.5 |
| 0.5 | 0.5 | 1.1 |
| -11.6 | -15.9 | -28.2 |
| 2.2 | 23.3 | 117.4 |
| -62.2 | -32.2 | -112.2 |

Interest paid
Interest received
Taxes paid
Net cash from operating activities
Cash flows from investing activities
Investments in tangible and intangible
$-62.2$
$-32.2$
$-112.2$
assets
Acquisition of subsidiary net cash
acquired
Disposal of subsidiaries less cash at
81.6
-12. 7
date of disposal
Capital expenditures on other investments
Cash from tangible assets
Cash from other investments
Dividends received
Net cash used in investing activities
0.1

Cash flows from financing activities
Proceeds from issue of share capital
Change in short-term loans, increase (+), decrease (-)
Long-term loans, increase (+), decrease (-)
Dividends paid
Net cash used in financing activities
Change in cash and cash equivalents
21

Cash and cash equivalents at start of the
-38.9
perod
Cash and cash equivalents at end of the period

Income statement,
Group, EUR millions
Revenue
Other operating income
Materials and consumables
Wages, salaries and employee benefits
expenses
Depreciation
Other operating expenses
Operating profit
Finance income and expenses
Profit before tax
Income taxes
Profit for the period

Continuing operations 605.6
$-355.6$
$-103.3$
-17. 5
$-106.9$
22.3
-0. 9
21.4
$-5.0$
16.3

Total
605.6
-17. 5
-106.9
22.3
-0. 9
21.4
-5. 0
16.3

Earnings per share, EUR
0.29
3.7

Operating profit, per cent
Equity per share, EUR
Return on equity, per cent, moving 12
months
Return on capital employed, per cent,
moving 12 months
Average number of employees, converted
to full-time staff
Investments
8367
63.9

Income statement,
Group, EUR millions

Revenue
Other operating income
Materials and consumables
Wages, salaries and employee
benefits expenses
Depreciation
Other operating expenses
Operating profit
Finance income and expenses
Profit before tax
Income taxes
Profit for the period
Earnings per share, EUR
Earnings per share, diluted, EUR
Operating profit, per cent
Equity per share, EUR
Return on equity, per cent, moving
12 months
Return on capital employed, per
cent, moving 12 months
Average number of employees, converted to full-time staff

Investments

Income statement,
Group, EUR millions

Revenue
Other operating income
Materials and consumables
Wages, salaries and employee
benefits expenses
Depreciation
Other operating expenses
Operating profit
Finance income and expenses
Profit before tax
Income taxes
Profit for the period

1-6/2006
Continuing operations
568.9
4.7
$-339.5$
-97.1
-16.1
-91. 4
29.6
-0.6
28.9

- 6.9
22.0
0.40
0.40
5.2
32.5

Continuing operations
1239.6
5.1

- 721.1
-199.3
-31.8
-192.6
99.9
$-0.5$
99.4
-24.2
75.2

228

Discontinued
Discontinued
operations 61.1
29.3

- 52.5
-5. 4
$-0.3$
-2. 6
29.6
0.0
29.6
-0.1
29.5
0.55
0.54
48.4


## 1-12/2006

operations

$$
61.1
$$

29.3

- 52.5
-5. 4
-0. 3
-2.6 -195.1
$29.6 \quad 129.5$
$0.0-0.6$
29.6128 .9
$-0.1 \quad-24.3$
29.5
9.23
23.3
26.2

7988
32.5
-32.1
Total
630.0
34.0
$-392.0$
-102.5
-16. 4
-94.0
59.1
-0. 6
58.5

- 7.0
51.5
0.95
0.94
9.4

Total
1300.7
34.4
$-773.6$
-204.7
104.7

Earnings per share, EUR

| 1.39 | 0.54 | 1.93 |
| ---: | ---: | ---: |
| 1.37 | 0.53 | 1.90 |
| 8.1 | 48.4 | 10.0 |
|  |  | 10.34 |
|  |  | 19.4 |
|  |  | 22.9 |
| 7.923 | 114 | 8.037 |
|  |  | 125.5 |

Earnings per share, EUR = (Profit before taxes - minority interest income taxes) / Average number of shares, adjusted for share issues

Return on equity, per cent, moving 12 months $=100$ x Profit for the period (12 months) / (Equity + minority interest) (average over 12 months)

Return on capital employed, per cent, moving 12 months $=100 \mathrm{x}$ (Profit before taxes + interest and other financial expenses) (12 months) / Capital employed (average over 12 months)

## SEGMENT INFORMATION

Segments
Sales, EUR millions
Department Store Division
Hobby Hall
Seppälä
Shared
Continuing operations, total
Discontinued operations
Group

1-6/2007

| $6 / 2007$ | $1-6 / 2006$ |
| ---: | ---: |
| 542.2 | 506.6 |
| 101.7 | 98.8 |
| 78.1 | 72.6 |
| 0.4 | 0.5 |
| 722.4 | 678.4 |
|  | 74.8 |
| 722.4 | 753.3 |

1-6/2007

$$
455.9
$$

$$
84.4
$$

64.8
0.5
605.6
605.6

1-6/2007
19.3
0.5
6.6
-4. 0
$-0.2$
22.3
22.3

1-6/2006
425.9
82.0
60.1
0.9
568.9
61.1
630.0

$$
1-6 / 2006
$$

22.1
1.6
8.4
$-3.3$
0.8
29.6
29.6
59.1

Change per cent

| 7 | 1 | 119.0 |
| ---: | ---: | ---: |
| 3 |  | 199.8 |
| 8 |  | 158.1 |
| -10 |  | 0.9 |
| 6 | 1 | 477.8 |
|  |  | 74.8 |
| -4 | 1 | 552.6 |

Change 1-12/2006 per cent

| 7 |  | 941.3 |
| ---: | ---: | ---: |
| 3 |  | 165.9 |
| 8 |  | 130.8 |
| -45 |  | 1.7 |
| 6 | 1 | 239.6 |
|  |  | 61.1 |
| -4 | 1 | 300.7 |

Change 1-12/2006 per cent

- 13
-67
$-21$
79.5
7.1
21.1
- 8.0
0.2
99.9
29.6
129.5

Investments,
gross, EUR millions
Department Store Division
Hobby Hall
Seppälä
Shared
Continuing operations, total
Discontinued operations
Group
Assets, EUR millions
Department Store Division
Hobby Hall
Seppälä
Shared
Continuing operations, total
Discontinued operations
Group

Non-interest-bearing
liabilities, EUR millions
Department Store Division
Hobby Hall
Seppälä
Shared
Continuing operations, total
Discontinued operations
Group
30.6 .07


Change per cent

99
56.6
28.5
1.4
1.6
-14
5.6
0.3
63.9
63.9
32.5
$30.6 .07 \quad 30.6 .06$
594.6
442.7
107.7
102.1
40.3
29.3
74.8
649.0
649.0
780.6

| 30.6 .07 | 30.6 .06 |
| ---: | ---: |
| 89.9 | 80.2 |
| 21.2 | 10.7 |
| 9.3 | 6.4 |
| 29.3 | 24.4 |
| 149.7 | 121.7 |
|  |  |
| 149.7 | 121.7 |

1-6/2007
Continuing operations
531.8
88.5
102.1 722.4
73.6
26.4

Continuing operations

443 . 1
75.2
87.3
605.6
73.2
26.8

Continuing operations
24.3
7.0
-9. 0
22.3

Finland, per cent
International operations, per cent

Investments,
gross, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Assets, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

1) Department Store Divisions,

Stockmann Auto, Hobby Hall and Seppälä
2) Department Store Divisions,

Stockmann Auto, Hobby Hall and Seppälä
3) Department Store Divisions and Seppälä

Market areas
Sales, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Revenue, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Operating profit, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent
30.6 .2007

Continuing operations
33.5
1.2
29.2
63.9
52.4
47.6

Continuing
operations
535.6
72.9
172.1
780.6
68.6
31.4

Discontinued operations
Discontinued operations

Total
33.5
1.2
29.2
63.9
52.4
47.6

Total
535.6
72.9
172.1
780.6
68.6
31.4

Continuing
operations
432.3
64.2
72.5
568.9
76.0
24.0

Continuing
operations
20.1
9.9
9.9
$-0.4$
29.6
68.0
32.0

$$
1-6 / 2006
$$

Continuing
operations
518.4
75.4
84.6
678.4
76.4
23.6

Total
593.2
75.4
84.6
753.3
78.8
21.2

Discontinued operations 74.8
74.8

Discontinued
operations
61.1

Total
493.4
64.2
72.5
630.0
78.3
21.7

Discontinued operations
7.7

Total
27.8
9.9
21.5
59.1
47.0
53.0

Investments,
gross, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Assets, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

1) Department Store Divisions,

Stockmann Auto, Hobby Hall and Seppälä
2) Department Store Divisions,

Stockmann Auto, Hobby Hall and Seppälä
3) Department Store Divisions and Seppälä

Market areas

Sales, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Revenue, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Operating profit, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Continuing operations

$$
24.2
$$

0.5
7.8
32.5
74.5
25.5

Continuing
operations
493.4
74.1
81.5
649.0
76.0 24.0
30.6 .2006

Discontinued operations

Total
24.2
0.5
7.8
32.5
74.5
25.5
$\begin{array}{rr}\text { Discontinued } \\ \text { operations } & \text { Total } \\ & 493.4 \\ & 74.1 \\ & 81.5 \\ & 649.0 \\ & 76.0 \\ & 24.0\end{array}$

Total
1198.6
165.3
188.8
$74.8 \quad 1552.6$
77.2
22.8

Continuing
operations
937.5
140.6
161.6
1239.6
75.6
24.4

Continuing operations
75.2
21.0
3.8
99.9
75.2
24.8

Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

Assets, EUR millions
Finland 1)
Baltic states 2)
Russia 3)
Group
Finland, per cent
International operations, per cent

1) Department Store Divisions,

Stockmann Auto, Hobby Hall and Seppälä
2) Department Store Divisions,

Stockmann Auto, Hobby Hall and Seppälä
3) Department Store Divisions and Seppälä

Continuing operations 594.8 69.7
103.1
767.6
77.5
22.5
operations

Discontinued operations
594.8
69.7
103.1
767.6
77.5
22.5

Statement of changes
in equity
Group, EUR millions
Equity December 31, 2005
Options exercised
Share bonus
Transfer to other funds Dividends
Translation differences
Profit for the period
Equity June 30, 2006
Equity December 31, 2006
Options exercised
Share bonus
Transfer to other funds
Cost of share issue
Dividends
Translation differences
Profit for the period
Equity June 30, 2007

* including share issue

Statement of changes
in equity
Group, EUR millions
Equity December 31, 2005
Options exercised
Share bonus
109.5
111.7
0.5
170.2
183.4
2.6
0.2
112.2
186.2

Transfer to other funds
Dividends
Translation differences
Profit for the period
Equity June 30, 2006

Share premium fund
166.5
3.5
0.2
quity*
109.0 0.6
0.2

Legal
reserve 0.2
0.2
0.2
0.0
.

Equity December 31, 2006

Share bonus
Transfer to other funds
Cost of share issue
Dividends
Translation differences
Profit for the period
Equity June 30, 2007
43.9
** excluding deferred tax liability

Statement of changes
in equity
Group, EUR millions
Equity December 31, 2005
Options exercised
Share bonus
Transfer to other funds
Dividends
Translation differences
Profit for the period
Equity June 30, 2006
Equity December 31, 2006
Options exercised
Share bonus
Transfer to other funds
Cost of share issue
Dividends
Translation differences
Profit for the period
Equity June 30, 2007

Contingent liabilities,
30.6 .07
30.6 .06
1.7
1.7
1.5

Guarantees
Pledges
Total
3.2
0.1

Lease agreements on business premises, EUR millions
Minimum rents payable on the
basis of binding lease
agreements on business
premises
Within one year
68.3

After one year
Total
337.8
406.1
1.0
0.9
1.1
1.0
0.8
0.9
2.0
65.3
69.6
341.0
351.5
406.3
421.1

Lease payments
Within one year
After one year
Total

Minority interest 0.0
4.1
0.4
0.0
-59.5
0.0
51.5
501.8
571.6
3.1
0.4
0.0
0.9
-72.1
0.0
16.3
520.3
1.7
31.12 .06
1.7
1.5
0.1
3.2
1.5
0.1
3.2
1.5
0.1
3.2

Total 505.3
4.1
0.4
0.0
$-59.5$
0.0
51.5
501.8
571.6
3.1
0.4
0.0
0.9
-72.1
0.0
16.3
520.3

Derivative instruments
Nominal value
Interest rate derivatives

Exchange rates

Country

Russia
Estonia
Latvia
Lithuania
Currency

RUB
EEK
LVL
LTL
34.8070
15.6466 0.6963
3.4528

Q1
2007
311.4
-191. 6
-164.0
-52. 6

- 8.4
$-55.1 \quad-51$.
14.1
-0. 8
13.3
-3. 2

10. 2

Profit for the period, continuing operations Discontinued operations
Profit for the period, discontinued operations
Profit for the period

Earnings per share,
continuing operations, EUR
Basic
Diluted

Earnings per share, discontinued operations,
EUR
Basic
Diluted

Earnings per share, total,
EUR
Basic
Diluted

Sales, EUR millions
Department Store Division
Hobby Hall
Seppälä
0.18
0.18

Q2
2007
261.0
46.0
43.5
0.11
0.11

Q1
2007
281.2
55.6
34.6
0.70
0.28
0.68

Q4
2006
363.4
55.5
45.3

Q3
2006
281.1
0.0
$-166.1$
-44.2

- 7.9
-43.0
19.8
0.5
20.4
-5. 0
15.4
15.4
0.29
0.28
$0.00-0.01$
$-0.01 \quad 0.00$

$$
0.00
$$

0.2
371.7
0.2
464.4
464.4
305.5
46.1
37.5
0.5
389.6
389.6
281.1
13.1
2.1
5.4
-0. 9
0.1
19.8
19.8

Income statement
quarterly,
Q2

Q1
2006
299.5
269.4
0.0
-170.8 -168.7
$-48.9-48.3$
-8.1 -8.0
$-47.7 \quad-43.7$
28.7
-0.9
0.8
27.91 .1
-6.6 - 0.3
21.2
21.9
7.6
8.4
3.7
42.4
15.4

Earnings per share,
continuing operations, EUR
Basic
Diluted
$\begin{array}{ll}0.39 & 0.01 \\ 0.39 & 0.01\end{array}$
0.72
0.71
0.25
0.25

Earnings per share, discontinued operations,

EUR

| Basic | 0.41 | 0.14 | 0.07 | 0.04 |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | 0.40 | 0.14 | 0.07 | 0.04 |

Earnings per share, total, EUR

| Basic | 0.80 | 0.15 | 0.79 | 0.29 |
| :--- | ---: | ---: | ---: | ---: |
| Diluted | 0.79 | 0.15 | 0.78 | 0.29 |
|  |  |  | Q1 | Q4 |

STOCKMANN plc
Hannu Penttilä
CEO

## DISTRIBUTION

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A press and analyst conference will be held today, August 9, 2007, at 14.00 at the World Trade Center, Aleksanterinkatu 17, Helsinki.

